



Hundreds/thousands of man hours went into delivering this meetings wisdom. Take 20 minutes to chronicle what YOU got out of it so you WILL use and apply it readily!

# Extraordinary Advisor WISDOM SHEET<sup>TM</sup>

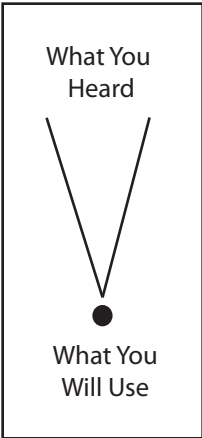
Convert Conference Wisdom Into Your Action and Profit

Collection of Best Ideas, Contacts, Products, Inspiration -

(3) New People or Vendors

(3) New Products or Practice

(3) Colleagues



<b>B</b> Best Lines	<b>I</b> Inspired Ideas I Can Use	<b>N</b> Add Names New People	<b>G</b> Go To Websites	<b>O</b> Order Info

- Review all your notes: draw circles around BEST ideas, people, etc.
- Consider new Relationships (with colleagues, vendors, speakers, strangers) as so valuable that you need to record contact information
- File some; chuck most. One hour limit. If it doesn't make the grid, lose it.



## Worksheet for Wisdom Sheet

Questions, ideas, suggestions... Kevin@KevinJCullen.com

Best Lines Candidates

Inspired Useable Ideas Candidates

New People with Contact Info

New Websites

Things I Might Order Next Week